

For many engineering and scientific instrumentation companies who regularly exhibit at leading UK venues such as Olympia, Earls Court and the NEC, the Culham Science Centre is now firmly in their exhibition diary. The companies are suppliers to fusion research who welcome the opportunity to meet a wider range of scientists from across the Culham site.

During 2002, 15 companies exhibited in Culham's main foyer and this is set to double in 2003. For most, a pop-up stand and table top suffice, while others have used their own mobile exhibition trailer.

It was an enquiry by BOC Edwards to the Fusion & Industry team at the end of 1999 that led to the first supplier exhibition. Subsequent publicity in Fusion Business generated enquiries from other companies wishing to exhibit at Culham. Fusion and Industry Events Co-ordinator, Deniese Willis, who organises the exhibitions, points to a full diary to the end of 2003 as evidence of the level of interest among suppliers. "Judging by the positive feedback we've received and the fact that some companies are now on their second or third visit, they clearly value the opportunity to exhibit here," Deniese says.

If your company would like to stage an exhibition at Culham, contact deniese.willis@ukaea.org.uk or call 01235 466608.

13th March — Micromech



Along with one of their major suppliers, **Schneeberger**, **Micromech** displayed an extremely comprehensive range of Intelligent Motion Control and positioning equipment. These included Multi-Axis Servo Controls with Operator Interface, Nano-Metric positioning stages, Zero-Backlash Gear-reducers, Sub-Micron Linear Encoders, vacuum compatible slides and bearings, and other components and systems which would bring benefits to a wide cross-section of research applications. Micromech Director, Trevor De Wilde, says: "A number of positive application enquiries were received as a direct result of the exhibition. We both felt the day was worthwhile and will be asking about a follow-up exhibition later in the year."

Contact: **Darren Mackay** on 01376 333333 or e-mail dmackay@micromech.co.uk

26th February — KNF Neuberger



For many years a supplier of diaphragm vacuum pumps and compressors to AEA Technology, Witney based KNF Neuberger UK jumped at the chance to meet their customers face to face.

KNF Neuberger's Sales Manager, John Molloy, says: "Over the years we have provided general purpose and laboratory pumps together with more specialist products such as explosion proof (Atex) and gas tight pumps, together with exotic materials of construction. We were

able to display most of these plus our turbo backing pumps and from the discussions we had with various people are confident that business will ensue from the day. The organisation of the event by Deniese was impressive and made exhibiting very easy and enjoyable."

Contact: **KNF Neuberger Sales Office** on 01993 778373 or visit www.knf.co.uk

Upcoming Exhibitions:

June – Thermo Vacuum Generators (4th);
Lee Dickens Ltd. (18th).

Fusion & Industry Events:

September – UK Science Park Association
meeting at Culham (18th/19th)

26/27th March - Injectaseal Site Services



Injectaseal Site Services – part of Mitsui Babcock – was one of two companies to hold a two day exhibition at Culham in the last quarter. says: "We were extremely pleased with the attention paid to our display by Culham personnel over the two days we were there. We received many specific enquiries and we very much look forward to pursuing

these enquiries, as they should result in unique solutions in our marketplace.

Exhibiting at the Culham facility has proved to be a very effective marketing exercise for us and we have no doubts in recommending it to others."

Contact: **Ian Mander** on **0121 530 5149** or email **IMander@mitsuibabcock.com**

9th April - ISOLA Composites



Isola Composites Ltd confirmed that their exhibition at Culham was a success with a number of specific applications from the visitors. Bill Parkes of Isola Composites says, "This was a good opportunity for our company to show our full range of composite materials and machining capabilities, plus to show our experience as a supplier to CERN and other associated experiments.

Both the location and facilities are a perfect setting to meet and discuss new and potentially exciting applications, direct with the right people."

Contact: **Bill Parkes** on **07710 155960** or email **bill.parkes@vonroll-isola.com**

29/30th April - PPM



The other company to hold a two-day exhibition was **Pulse Power and Measurement (PPM)**, making a return to Culham after a successful visit last year.

PPM's Sales Manager, Dave Willford, says: "The opportunity to exhibit in such comfortable surroundings has confirmed to PPM that meeting potential customers in this way helps develop strong relationships with Culham personnel. The chance to show our full range of high voltage and pulse power components helps with customer understanding and enables PPM to make very efficient use of the time available."

This year, power supplies of all kinds were attracting interest, as were PPM's range of high voltage pulse resistors. A recent introduction has been high accuracy DC current transformers, which in conjunction with DC power supplies, helped further to develop interest from engineers involved in power and control electronics on the Culham site.

Contact: **Dave Willford** on **01793 784389** or visit **www.ppm.co.uk**

14th May - Chell Instruments



Chell Instruments have supplied equipment to the Culham/JET site for several years, but needed to introduce its range of products and services to a wider potential customer base. Applications Engineer John Addy says: "On the day we were very pleased with the results and were able to renew our contacts with a number of long-term customers, as well as meeting several future customers for whom our ability to provide custom solutions is of interest."

Contact: **John Addy** on **01692 500555** or email **ja@chell.co.uk**